

COMPANY PROFILE 2017

A. Proctor Group Board Of Directors:

Allan Proctor - Chairman

Keira Proctor - Managing Director

Mike McLaughlin - Agricultural Director

Paul Roy - Financial Director

Derek Loudon - Operations Director

Angela McIntyre - Communications Director

Iain Fairnington - Technical Director

Alastair Gleave - Sales Director

Elaine Proctor - Director

Richard Oliver - Non-Executive Director

Lara Proctor - Non-Executive Director

Market Sectors:

Building & Construction, Agricultural

Rail Infrastructure, Oil & Gas Insulation

Biogas Power Generation, Bespoke Thermal Solutions

Group Companies:

ARM Buildings Ltd

Envitec Biogas UK

Envitec Biogas Service

Envitec Biogas Investments

Company History

Innovation runs through the Proctor family since its earliest records, dating back to the 1600's. The family originally manufactured textiles and supplied flax to Scotland's mills. This progressed to agricultural products, then finally to the supply and fabrication of insulation products in the 1960's. Throughout the 1960s and 70s, Alistair Proctor and his brother Herbert grew this small family business into a nationwide supplier.

Joining the group in 1982, Alistair's son Allan Proctor continued this expansion, introducing a range of innovative vapour permeable membranes, all of which are still manufactured in Scotland today. In the 1990's, Allan Proctor - working closely with Universities, development centres, and most importantly customers – developed the company portfolio further. Today, the group's diverse range of building and construction solutions also encompasses ground gas protection membranes for contaminated sites, acoustic solutions for refurbishment and new build developments, and natural timber cladding, treated to provide unrivalled warranties in both commercial and domestic applications.

In the early 2000's, a focus on establishing export markets and global partnerships gave this once small family business a truly international presence, competing head to head with some of the largest manufacturers in the world. Such partnerships continue to be developed, supplying products with performance characteristics to rival many market leading manufacturers in a wide range of countries.

Since taking over in 2012, current Managing Director Keira Proctor has continued to build on the groups traditional values of trust, honesty, hard work and innovation from very same desk where her father and grandfather once ran the organisation. Alongside consolidating the company's market leading position, Keira has led the drive to expand into new market sectors worldwide. By applying the groups extensive knowledge and experience with construction materials to other industries, strong links have been forged in the rail infrastructure and oil and gas markets, and the company is now driving towards automotive, marine and military sectors – modifying the unique properties of products utilised in buildings to provide solutions to the many different problems our diverse customer base faces.

For further information and product details please visit our website:

www.proctorgroup.com

Email - contact@proctorgroup.com

Twitter - [@proctorgroup](https://twitter.com/proctorgroup)

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Our Vision

We are proud of our Proctor brand heritage – a family company with a long and successful history of pioneering products to meet the challenges within the construction industry. We will continue to invest in Research & Development, so that our accomplishment of continuous specialist product solutions continues. Our commitment is to be the preferred and most trusted resource for the products and services required for the building envelope.



Sustainability

As a family company, sustainability is fundamental to our corporate vision and business philosophy, to provide and care for the future legacy of the generations that follow us. The principles of our approach to sustainability is underpinned by five key philosophies:

Our People

Our employees are our biggest asset, and we are committed to treat all employees fairly and invest in training for the long-term to bring out the best in our people. We shall provide and strive to maintain a clean, healthy and safe working environment. We look to create an aspiring workforce by inviting all to be involved in creativity and innovation. Our staff are encouraged to take ownership of the company's activity and share in the success, which follows on from hard work.

Our Community

As a business, we recognise our responsibility to support the local community in which we operate and have an influence. We are committed to continue investment into various educational, sport, leisure and community projects to increase the positive impact we have on local communities, our future employees and the environment.

Our Supply Chain

In view of the Modern Slavery Act 2015 we are committed to understanding more about modern slavery and improving our practices to ensure that slavery and human trafficking are not present in our business or supply chain. We procure a wide range of raw materials and quality products from Suppliers and Partners and have undertaken a review of our key suppliers to ensure they too operate within the required parameters of an ethical code of conduct which includes compliance of applicable laws and regulations.

Our Customers

We actively communicate with our customers to understand and respond to what they need and act to create value for their businesses. We benchmark and evaluate what we do in order to constantly improve our competitive edge in the marketplace and strive to exceed our customer's expectations. We will continue to work on a customer led innovation programme and build partnerships to drive the industry towards sustainable building solutions.

Our Products

We are committed to continually improving our energy efficiency and performance, to meet and exceed relevant legislation. We will seek to design and develop our products so as to minimise the impact on the environment, both during production and installation, which enable the use of less energy, water, materials and minimise waste.

Project experience

The A. Proctor Group's experience of providing product solutions covers an extensive range of high profile projects across the globe from commercial to residential and infrastructure developments.

